

BOARD OF DIRECTORS

Nitin J. Sandesara - Chairman and Managing Director

Chetan J. Sandesara - Joint Managing Director

Rajbhushan Dixit - Director

Vilas D. Joshi - Director

Priyadarshan B. Mehta - Director

Narendrabhai B. Patel - Director

BANKERS

Andhra Bank, Allahabad Bank Bank of Baroda, Bank of India Bank of Maharashtra Catholic Syrian Bank Ltd. Federal Bank, IDBI Bank Indian Overseas Bank Oriental Bank of Commerce Punjab National Bank State Bank of India Syndicate Bank Uco Bank, Vijaya Bank

AUDITORS
H. S. Hathi & Co.
Chartered Accountants

REGISTRAR & TRANSFER AGENT
Link Intime India Pvt. Ltd.
Unit: Sterling Biotech Limited
C-13, Pannalal Silk Mills Compound,
L.B.S. Marg, Bhandup (W), Mumbai - 400 078.
Ph.: 022-2594 6970 Fax: 022-2594 6969
Email: rnt.helpdesk@linkintime.co.in

REGISTERED OFFICE 43, Atlanta Building, Nariman Point, Mumbai – 400 021.

Members are requested to bring their copy of the Annual Report with them to the Annual General Meeting.

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DIRECTORS' REPORT

To

The Members

Sterling Biotech Limited

We have great pleasure in presenting the 27th Annual Report of the Company together with the audited statements of accounts for the year ended 31st December, 2012.

FINANCIAL HIGHLIGHTS

(`In Million)

| Particulars | Year Ended 31 st December 2012 | Year Ended 31 st December 2011 |
|----------------------------|--|--|
| Sales | 8,347.74 | 16,619.54 |
| Total Income | 8,417.97 | 16,712.62 |
| EBIDTA from Operation | 1,546.24 | 6,467.15 |
| Interest | 4,123.28 | 2,704.31 |
| Depreciation | 2,588.31 | 2,522.25 |
| PBT and Extraordinary item | (5,165.35) | 1,240.59 |
| Extraordinary items | (12.19) | (962.27) |
| PBT | (5,177.54) | 278.32 |
| Provision for Current Tax | 0.00 | 57.00 |
| Provision for Deferred Tax | (1,679.80) | 30.00 |
| PAT | (3,497.74) | 191.32 |

DIVIDEND

Having regard to the loss for the year ended 31st December, 2012, your Directors do not recommend any dividend for the year.

OPERATIONS

During the year under review, the company achieved a turnover (including other income) of `8,417.97 Million. The net loss from operations was `1,054.26 Million. The finance cost was `4,123.28 Million. The Loss before tax was `5,177.54 Million. After reducing the deferred tax, the loss after tax was `3,497.74 Million. The Net worth as at 31st December 2012 stood at `18,707.77 Million.

REASONS OF REDUCTION IN PROFITABILITY

The major reasons for reduction in profitability are, Increase in Effluent Treatment cost due to increase in standards, global economic slowdown, increase in cost of fuel, increase in the cost of raw materials, the selling prices have remained more or less stable there by the increase in cost could not be passed on to the buyer.

CORRECTIVE STEPS TAKEN BY MANAGEMENT

- 1. Company has taken action like thorough study on the effluent discharge issue, tightening of quality norms for effluent discharge from the plant, evaluation of requirement of modification of existing effluent discharge problem and the necessary CAPEX has also been incurred by the company.
- 2. The Company has put in place the cost control measures like hard negotiation with the material suppliers, improvement in and tightening up of cost control system etc.

Company expects that the combined effect of all these factors would be favorable for overall operations.

SUBSIDIARY COMPANY

The Company have formed Overseas Subsidiary namely, Sterling Fincom Private Limited, Mauritius which also has a subsidiary namely Sterling Commercial FZE, U.A.E and there are no business operations in the said subsidiaries.

QUALITY

Meeting the stringent quality standards required by our international clientele, our facilities have earned certifications including:

- Hazardous Analysis and Critical Control Point Certification (HACCP)
- ISO 9001
- ISO 14001
- European Directorate For Quality of Medicine Certification (EDQM).
- Kosher Certificate
- IFANCA Halal Certificate
- Trading House Certificate

MANAGEMENT DISCUSSION AND ANALYSIS

A separate report on Management Discussion and Analysis pursuant to Clause 49 of the Listing Agreement entered with stock exchanges is enclosed as a part of this Directors' Report.

REPORT ON CORPORATE GOVERNANCE

Pursuant to Clause 49 of the Listing Agreement entered with stock exchanges, a separate section on Corporate Governance is attached to the Annual Report.

DIRECTORS

Shri Vilas Joshi and Shri P. B. Mehta, Directors of the Company, retire by rotation at the forthcoming Annual General Meeting and being eligible offer themselves for re-appointment. The Board recommends their re-appointment. The term of office of Shri Nitin Sandesara as Managing Director expired on 28th February, 2013. The Board of Directors at their meeting held on 1st March, 2013 re-appointed him as Managing Director for a further period of five years subject to your approval at the ensuing Annual General Meeting of the Company. The Board recommends his re-appointment.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 217(2AA) of the Companies Act, 1956, the Directors hereby confirm:

- i) That in the preparation of the Annual Accounts for the year ended 31st December, 2012 the applicable Accounting Standards had been followed along with proper explanation relating to material departures.
- ii) That the Directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the loss of the Company for the year under review;

- iii) That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- iv) That the Directors have prepared the Annual Accounts for the year ended 31st December, 2012 on a going concern basis.

FIXED DEPOSITS

The Company did not accept any deposits from the Public during the year under review.

AUDITORS

M/s. H. S. Hathi & Co., Chartered Accountants, Auditors of the Company shall retire at the conclusion of the ensuing Annual General Meeting and having furnished the required certificate pursuant to Section 224(1B) of the Companies Act, 1956, are eligible for re-appointment. The Board recommends their re-appointment. In respect of observations made by the Auditors in their Report, your Directors wish to state that the respective notes to the accounts are self-explanatory, and do not call for any further comments.

INDUSTRIAL RELATIONS

The industrial relations of the Company continued to remain cordial. The Directors wish to place on record their sincere appreciation for the co-operation extended and the valuable contribution made by the employees at all levels.

PARTICULARS OF EMPLOYEES

Information in accordance with the provisions of Section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 as amended regarding employees is given in annexure to the Director's Report. However, as per the provisions of Section 219 (1) (b) (iv) of the Companies Act, 1956, the Annual Report is being sent to all shareholders of the Company excluding the aforesaid information. Any shareholder interested in obtaining such information may inspect at or write to the Company's Registered Office address.

ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Particulars of Energy Conservation, Technology Absorption and Foreign Exchange Earnings and Outgo required to be given by the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 are given in the Annexure to this Report in the prescribed format under these rules.

ACKNOWLEDGEMENTS

We appreciate the valuable co-operation extended by the Central and State Government Authorities and all other Regulatory Authorities and are extremely grateful to Financial Institutions, ECB Lenders, Facility Agent(s), FCCB Holders and our bankers for their continued assistance and guidance. We are also grateful to our employees, shareholders, GDR Holders, Depositories, customers for their co-operation and look forward to their support in the future.

For and on behalf of the Board of Directors

NITIN J. SANDESARA Chairman and Managing Director

Place: Mumbai

Date: 1st March, 2013

ANNEXURE TO THE DIRECTORS' REPORT

Particulars pursuant to Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, forming part of the Directors' Report for the year ended 31st December, 2012

A. CONSERVATION OF ENERGY

Energy Conservation Measures taken: The Company has undertaken various measures for conservation and saving of energy in critical areas including

- 1. Power factor improvement
- 2. Quicker heat transfer
- 3. Monitoring of combustion efficiency of boilers
- 4. Re-use of Steam condensate as boiler feed water
- 5. Optimum use of utility depending upon process requirement.

As in earlier years, your Company continued to envisage and implement energy conservation measures in various manufacturing operations leading to saving of quantitative consumption of power, fuel and oil etc. The Company is also carrying on continuous education and awareness program for its employees for Energy conservation and optimum use.

B. TECHNOLOGY ABSORPTION

Research & Development (R & D)

- 1. Specific areas in which R & D carried out by the Company:
- Improvement of product quality
- Process improvements
- Cost effectiveness
- Elimination of waste in the systems
- Benefits derived as a result of the above R & D:

Improvement in yield and product quality, cost effectiveness and reduction in consumption of raw material and utilities.

3. Future plan of action:

The Company's effort will continue in the areas of product quality, process improvement technology with the aim of offering better products to meet consumer needs.

- 4. Expenditure on R & D:
- a. Capital : `88.26 Million
 b. Recurring : `223.88 Million
 c. Total : `312.14 Million
- d. Total R & D Expenditure as a percentage of total turnover: 3.74%

TECHNOLOGY ABSORPTION, ADAPTATION AND INNOVATION

1. Efforts, in brief, made towards technology absorption, adaptation and innovation:

After full absorption of technology imparted by foreign collaborations, innovations in process control, cost reduction and quality improvements are being made on a continuous basis.

2. Benefits derived as a result of the above efforts:

Improvements in productivity, cost of manufacturing, quality, waste elimination and flexibility in manufacturing.

3. Information regarding technology imported during last 5 years: Nil.

C. FOREIGN EXCHANGE EARNED AND USED

a. Earned : ` 2,229.68 millionb. Used : ` 107.57 million

MANAGEMENT DISCUSSION AND ANALYSIS

INDUSTRY STRUCTURE AND DEVELOPMENTS

Gelatin is derived from Latin word "Gelatus" which means frozen or stiff. Gelatin contains 80 to 90 % protein. Gelatin is a colorless, brittle, and solid substance derived from animal products and is experiencing steady growth over the last decade owing to its wide application in industries like pharmaceutical, food, cosmetics, and photography. Moreover, the growing economic development, which is having a direct impact on the living standard of consumers, is a major macro factor driving the market for gelatin. Europe leads the overall market for gelatin both in terms of production and consumption. However, the BSE (Bovine spongiform encephalopathy) outbreak in Europe left the gelatin producers with lower profit margins during that period of time. The steady economic development in China and India is expected to drive the market for Asia-Pacific.

The market for gelatin is primarily driven by its growing use in end user industries such as food and beverages, pharmaceutical, and cosmetics. Growing health concerns and the ageing population, especially in western countries, is also acting as one of the major factors driving this market. However, cultural barriers across the world to use gelatin derived from animals is acting as a major factor which is inhibiting the overall market growth. Moreover, growing regulatory issues primarily in the food industry are also acting as one of the challenges for the participants operating in the global market.

OPPORTUNITIES AND THREATS

As stated by Global Industry Analysts's market research report, Europe continues its domination over the worldwide Gelatin market in terms of production and consumption volumes, with Germany and Russia taking the lead as major gelatin markets in Western Europe. On the other hand, China and India tilt the growth balance in favor of Asia Pacific

with a projected CAGR of about 3.7% through 2017. In terms of annual consumption volume, the Food & Beverage represents the largest enduse segment. Gelatin is also widely used as an adhesive agent in the Pharmaceuticals industry for tableting medicines in the form of both hard and soft capsules. The pharma segment is set to outpace the overall industry average with a growth rate of 4.4% over the analysis period.

The food industry is largely governed by health-related regulatory issues and growing emphasis on healthy, low fat food, prompting the growth of gelatin substitutes free from animal content. However, while these alternatives meet some gelatin characteristics, none is yet available that matches all the functions such as gelling, binding, thickening, stabilizing, film forming, and aerating properties.

SEGMENT WISE / PRODUCT WISE PERFORMANCE

Sterling Biotech's manufacturing facilities employ the latest innovations in technology for the production of gelatin. It operates two manufacturing facilities in Vadodara, Gujarat and one in Ooty, TN. The company's facilities at Karakhadi and Ooty are engaged in manufacturing gelatin while Masar plant manufactures pharma products namely Lovastatin, DOXO Rubicin, EPI Rubicin, Daunorubicin, IMATINIB, IDARUBICIN, DACARBAZINE. In a highly capital-intensive industry, Sterling has developed world-class technology for gelatin by establishing state-of-the-art facilities. Sterling is one of the very few manufacturers having high Lovastatin manufacturing capacity. The existing manufacturing facility serves as a multi product manufacturing facility which can manufacture various pharma products.

The fermentation facility of Masar plant is one of the largest fermentation facilities in India.

Brief overview of pharma products manufactured by the Company is as under:

Lovastatin is a cholesterol-lowering agent that belongs to the class of medications called statins

DOXO Rubicin is an anti-cancer chemotherapy drug and is classified as an anthracycline antibiotic

EPI Rubicin is an anthracycline drug used for chemotherapy

Daunorubicin is used to treat acute lymphocytic and myelocytic leukemias.

IMATINIB is a drug used to treat certain cancers

IDARUBICIN is an anti-cancer (antineoplastic or cytotoxic) chemotherapy drug. This medication is classified as an anthracyline antitumor antibiotic

DACARBAZINE –It is used to treat Hodgkin disease and malignant melanoma

Temozolamide – It is an oral alkylating agent used for the treatment of Grade IV astrocytoma

OUTLOOK

The amendments in the safety of Bovine Bone Gelatines being projected by important world organisations, the export demand for Gelatine is expected to improve in the coming years. However, there would remain pressure on raw material prices and its availability. Prices for Gelatine are likely to remain firm given these conditions in the short to medium. There by impacting the margins. The company aims to focus its attention more on its Pharma products for its future growth. Continuous innovation in Research and development will help the company to have a sound future. Expansion of the product portfolio and stricter credit policy would help the company to overcome some of its deficiencies. Cost control through long term contracts with suppliers and tightening of expenses would help the company to improve its margins.

INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The company has adequate internal control systems to ensure that all assets are safeguarded and protected against loss from unauthorized use or disposition and the transactions are authorized, recorded and reported correctly.

The internal control is designed to ensure that the financial and other records are reliable for preparing financial statements.

The Company has in place documented procedures covering all financial and operational functions commensurate with its size and complexity.

DEVELOPMENT IN HUMAN RESOURCES MANAGEMENT

Sterling believes that Human Resources always pay a very key role in the future growth of the company. It recognizes employees as the most valued asset. By providing on job and off job training, continuous development and learning initiatives for improvement in professional competencies, the management aims to achieve high standards of human resource development.

The Company has 1380 Employees.

RESEARCH & DEVELOPMENT

Sterling Biotech undertakes research & development activities at its in-house R&D centres which look after at specific areas of improvement of product quality, process improvements, cost effectiveness and elimination of waste in the systems. The company also carries out R&D work on fermentation products, API and intermediates.

The company has invested significant amount of resources on Research & Development and has set up a state-of-the-art R&D facility in the name of "Sterling Biotech Research Centre" at its Masar plant, Vadodara, which is engaged in development of complex and niche generic active substances for leading generic players from Europe and other regulated market. For company, the R&D is an integral part of process and product development.

The Company also has a microbiology laboratory which is equipped with all facility to handle culture maintenance, inoculums preparation and propagation, in-process batch analysis, shake flask trials.

QUALITY CERTIFICATIONS

In accordance with Sterling's policy to achieve and maintain the highest standards of quality the Company has the following quality certifications.

- Kosher Certifications: This certifies that the Jewish population can consume Sterling's gelatin and that the inputs used for gelatin production are in accordance with the religious standards of the Jewish community.
- Ifanka Certification: This is required for Halal certification, which certifies that the gelatin is manufactured using Halal-defined processes and can be used by the Muslim population.

- HACCP (Hazardous Analysis and Critical Control Point) Certification: This certifies the manufacturing process with the highest and most consistent quality and safety of product. Also ensures the availability of fallback measures in case of unfortunate events.
- ISO 9001 denotes that the production process is in accordance with standards laid down by the International Standards Organizations.
- ISO 14001 signifies that the environment management system is in compliance with the Environmental Management System Standard.
- EDQM (European Directorate for Quality of Medicines) this certification denotes that the product is in compliance with the European Union pharmacopeia.

OPERATING AND FINANCIAL PERFORMANCE

The highlights of Sterling Biotech's financial performance during 2012 were:

- The company achieved a turnover (including other income) of `84,179.73 Lacs.
- EBIDTA from operations was ` 15,462.38 Lacs.
- The finance cost was `41,232.82 Lacs. Leading to Loss before tax of `51,775.40 Lacs.
- After reducing the deferred tax, the loss after tax was ` 34,977.40 Lacs.
- Net worth as at 31st December 2012 stood at 187,077.74 Lacs

Few of the major reasons contributing to the reduction in profitability during 2012 are as under:

- Change in the effluent discharge standards / norms by the State pollution control board. This has necessitated the improvement in our effluent treatment capabilities by improving our Effluent Treatment Plants (ETP) which frequent variations in the effluents. This has led to intermittent shutdown of the plant during the first half of 2012.
- The global economic slowdown led to decrease in demand for high end Gelatin & related products.
- Slowdown in European, USA and Japanese markets which lead to slow off take of gelatin and allied products, increase in receivables and inventory levels.
- Stringent regulation / norms required to be followed by slaughter houses for meat exports to EU countries and other developed countries lead to temporary closure of many slaughter houses for improvement in the facility to meet those norms. It lead to poor availability of Raw materials. Further it also lead to increase in Raw Material prices resulting in impact on gross margin.
- Increase in Cost of Fuel (Furnace oil & HSD) resultant increase in Cost of production.
- Increase in the Finance cost also lead to further reduction in net profits.
- In response to above increase in cost, the selling price had no matching upward effect causing drastic erosion in the profitability.

RISK AND CONCERNS

Statements in the Management's Discussion and Analysis describing the Company's projections, estimates, expectations or predictions may be "forward looking predictions" within the meaning of applicable securities laws and regulations. Actual results may differ from such estimates, projections, etc., whether expressed or implied. Factors which would make a significant difference to the Company's operations include achievement of better quality and good market price in domestic and overseas market, changes in Government regulations and tax laws, economic conditions affecting demand / supplies and other environmental factors over which the Company does not have any control.

REPORT ON CORPORATE GOVERNANCE

I) CORPORATE GOVERNANCE PHILOSOPHY

At Sterling Biotech Limited, we view sound corporate governance as an integral part of our efforts to enhance shareholders value. We endeavor to safeguard the interests of investors, customers, suppliers and lenders and build the confidence of society in general. We adopt a philosophy of Professionalism, transparency and accountability in all areas.

II) BOARD OF DIRECTORS (BOARD):

Presently, the Board comprises of 6 Directors of whom 4 are Non-executive Directors and a majority of them being independent. All Directors are eminent industrialists and/or professionals with experience in overall management, finance and law, who bring a wide range of skills and experience to the Board

a. Composition of the Board

| Name | Designation | No. of other I | Relationships with | | |
|--------------------------|--|------------------------|--------------------------|----------------------------|--|
| Name | Designation | Other Directorships | Committee Memberships | Committee Chairmanships | other Directors |
| Nitin J. Sandesara | Chairman and Managing Director - Executive | 32 | _ | - | Brother of Shri Chetan J. Sandesara |
| Chetan J. Sandesara | Joint Managing Director - Executive | 63 | - | - | Brother of Shri Nitin J. Sandesara |
| R. B. Dixit | Independent & Non-executive Director | 4 | 2 | 2 | None |
| Vilas D. Joshi | Independent & Non-executive Director | 6 | - | - | None |
| Priyadarshan B. Mehta | Independent & Non-executive Director | 6 | - | | None |
| Narendrabhai B. Patel | Independent & Non-executive Director | 1 | - | - | None |

b. Number of Board Meetings

During the year under review the Board of Directors met 10 times on the following dates: 12-02-2012, 14-02-2012, 29-02-2012, 15-04-2012, 20-04-2012, 15-05-2012, 02-07-2012, 14-08-2012, 15-10-2012, 09-11-2012.

c. Attendance of Directors:

| Name | Meetings Attended | | Attended last AGM on 30th June 2012 |
|-----------------------|-------------------|--|-------------------------------------|
| Nitin J. Sandesara | 7 | | YES |
| Chetan J. Sandesara | 9 | | NO |
| R. B. Dixit | 8 | | YES |
| Vilas D. Joshi | 5 | | YES |
| Priyadarshan B. Mehta | 5 | | NO |
| Narendrabhai B. Patel | 5 | | NO |

III) CODE OF CONDUCT

The Board lays down code of conduct for Board members and senior management of the Company and is posted on the website of the Company. The Board members and senior management personnel affirm compliance to the code of conduct.

IV) COMMITTEE OF DIRECTORS

The involvement of Non-executive Directors in providing guidance on policy matters to the operating management is formalized through constitution of committees of the Board. The Committees provide periodical and regular exchange of information and ideas between the Directors and the Operating Management. The Board constituted following committees.

AUDIT COMMITTEE

The Committee reviews the Company's financial reporting process, disclosure norms, internal control systems, accounting policies and practices, reports of the Company's Internal Auditors, quarterly/half yearly financial statements as well as its financial risk policies. It also recommends appointment of statutory auditors, fixes audit fees and reviews internal control systems, scope for observations of the auditors and adequacy of the internal audit function. During the year under review, the committee met five times on 14-02-2012, 29-02-2012 (Adoption of Annual Accounts), 15-05-2012, 14-08-2012 and 09-11-2012 and the meeting was attended by all the Directors of the Audit Committee namely Shri R. B. Dixit, Shri V. D. Joshi and Shri P. B. Mehta.

INVESTORS/SHAREHOLDERS GRIEVANCE COMMITTEE

The Committee comprises of Shri R. B. Dixit, Shri P. B. Mehta and Shri N. B. Patel. The Committee redresses shareholder and investors complaints like a delay in transfer of shares, non-receipt of dividend, non-receipt of balance sheet etc. During the year the committee met two times.

REMUNERATION COMMITTEE OF THE BOARD

The Committee comprises of Shri R. B. Dixit, Shri P. B. Mehta and Shri N. B. Patel to recommend and review the remuneration package of Directors based on performance, industry practice and defined criteria. During the year, the Committee met one time.

DETAILS OF REMUNERATION TO DIRECTORS FOR THE YEAR

The aggregate value of salary and perquisites payable for the year ended 31st December, 2012 to Nitin Sandesara, Chairman and Managing Director is ` 24 lacs and to Chetan Sandesara, Joint Managing Director is ` 24 lacs.

V) GENERAL BODY MEETINGS:

| Year | Venue | Date | Time | Any Special Resolution | Kind of Meeting |
|------|--|--------------------|---------------|---------------------------|--------------------|
| 2012 | Bhakti Kala Kshetra, International Society for Krishna Consciousness (ISKCON), Founder Acharya : His Divine Grace A.C. Bhaktivedanta Swami Prabhupada, Hare Krishna Land, Juhu, Mumbai-400 049 | 30th June, 2012 | 10.30 a.m. | No | AGM |
| 2011 | Shri Bhaidas Maganlal Sabhagriha, Swami Bhaktivedant Marg, J.V.P.D. Scheme, Vile Parle (West), Mumbai – 400 056. | 30th June, 2011 | 10.30 a.m. | No | AGM |
| 2010 | Shri Bhaidas Maganlal Sabhagriha, Swami Bhaktivedant Marg, J.V.P.D. Scheme, Vile Parle (West), Mumbai – 400 056. | 30th June, 2010 | 10.30 a.m. | Yes | AGM |

Special Resolution if any passed by postal ballot: NIL

VI) DISCLOSURES

- 1. As required under the Companies Act, the Directors disclose the name of the Companies/ Parties in which they are interested. In terms of Accounting Standard AS-18, details of related party transaction during the year have been set out under Note 26 B annexed to the Balance Sheet and Profit and Loss Account. However, they are not having any potential conflict with the interests of the Company at large.
- 2. There has been no non-compliance of any legal requirements nor have there been any strictures imposed by any stock exchange or SEBI, on any matters relating to the capital market, over the last three years.

VII) MEANS OF COMMUNICATION

- a. Quarterly / Annual financial results are forwarded to the Stock Exchanges where the shares of the Company are listed and published in the Free Press Journal in English and the Nav Shakti paper in Marathi.
- b. A Management Discussion & Analysis Report is annexed to the Directors' Report to the Shareholders.

VIII) GENERAL SHAREHOLDER INFORMATION

A. ANNUAL GENERAL MEETING:

Date: 29th day of June, 2013

Time: 10.30 A.M.

Venue: Bhakti Kala Kshetra, International Society for Krishna Consciousness (ISKCON),

Founder Acharya: His Divine Grace A.C.

Bhaktivedanta Swami Prabhupada, Hare Krishna Land, Juhu, Mumbai - 400 049

B. DATE OF BOOK CLOSURE:

Tuesday, the 25th day of June, 2013 to Saturday, the 29th day of June, 2013 (both days inclusive)

C. FINANCIAL CALENDAR 2013:

Board Meeting

Unaudited Results – Qtrly. March 2013 : May 2013
Unaudited Results – Qtrly. June 2013 : August 2013
Unaudited Results – Qtrly. September 2013 : November 2013
Audited Accounts – December 2013 : February 2014

Annual General Meeting : June 2014 (Next Year)

D. STOCK EXCHANGES WHERE SECURITIES ARE LISTED

The Company's equity shares are listed on the BSE and NSE. Global Depository Receipts (GDRs) are listed on the Luxembourg Stock Exchange. Foreign Currency Convertible Bonds 2012 are listed on the Singapore Stock Exchange. 12.00% Secured Redeemable Non-Convertible Debentures are listed on the Bombay Stock Exchange Limited (BSE) in Debt Segment.

| Name of Stock Exchange | Code/Symbol |
|---|--|
| B <mark>ombay Stock Exchange Limi</mark> ted (BSE) (Equity) | 512299 |
| National Stock Exchange of India Limited (Equity) | STERLINBIO |
| Luxembourg Stock Exchange (GDRs) | CUSIP No.: 85916G108 Common Code: 017757709 ISIN: US85916G1085 |
| Singapore Stock Exchange FCCB due 2012 | Common Code: 029812535 ISIN: XS0298125351 |
| Bombay Stock Exchange Limited (BSE) (Debentures) | 945828 |

E. Stock Price Data

| Month | BSE | | N: | SE |
|----------------|--------|-------|--------|-------|
| | High ` | Low ` | High ` | Low ` |
| January 2012 | 20.25 | 10.65 | 20.35 | 10.65 |
| February 2012 | 14.97 | 12.01 | 14.85 | 11.95 |
| March 2012 | 13.09 | 8.91 | 13.20 | 8.90 |
| April 2012 | 12.80 | 9.00 | 13.05 | 9.05 |
| May 2012 | 9.64 | 7.11 | 9.55 | 7.10 |
| June 2012 | 7.35 | 5.45 | 7.45 | 5.45 |
| July 2012 | 10.10 | 6.36 | 9.95 | 6.40 |
| August 2012 | 7.31 | 5.20 | 7.40 | 5.30 |
| September 2012 | 7.24 | 5.91 | 7.25 | 5.90 |
| October 2012 | 6.94 | 5.28 | 6.90 | 5.25 |
| November 2012 | 6.38 | 4.94 | 6.35 | 4.85 |
| December 2012 | 6.10 | 5.00 | 6.10 | 4.95 |

F. SHARE TRANSFER SYSTEM

Our RTA is Link Intime India Pvt. Ltd. Share sent for physical transfers are registered and returned within a stipulated time frame, if the documents filed are clear in all respects. Officers/Directors of the Company have been authorized to approve transfers. Trading in equity shares of the Company is permitted only in dematerialized form w.e.f. 26-02-2001. All requests for dematerialization of shares are processed and the confirmation is given to the respective depositories, i.e. National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) within a stipulated time frame. Upto 31-12-2012, 95.66% equity shares of the company have been dematerialized.

Total Number of shares transferred in the non-dematerialized form during the year 2012 i.e. from 01.01.2012 to 31.12.2012 were 30,000.

G. Shareholding Pattern – as on 31st December 2012

| No. | Category | No. of Shareholder | Percentage | No. of Equity Shares | Percentage |
|-----|--------------------------------|-----------------------|------------|-------------------------|------------|
| 1. | Indian Promoters | 33 | 0.09 | 90840135 | 33.91 |
| 2. | FIs / MFs / Banks | 6 | 0.02 | 7003 | 0.00 |
| 3. | Indian Companies | 687 | 1.92 | 45334801 | 16.92 |
| 4. | Resident Individuals | 34421 | 95.95 | 51710382 | 19.31 |
| 5. | Clearing Members | 179 | 0.50 | 5632310 | 2.10 |
| 6. | NRIs/OCBs/FIIs/FCs | 544 | 1.52 | 29171594 | 10.89 |
| 7. | Trust | 1 | 0.00 | 5000 | 0.00 |
| 8. | Underlying Shares out of GDR's | 1 | 0.00 | 45172365 | 16.86 |
| | TOTAL | 35872 | 100.00 | 267873590 | 100.00 |

Distribution of Shareholding – as on 31st December 2012

| No | No. of shares Held | No. of Shareholders | % of Holders | Holding | % of Holding |
|----|--------------------|------------------------|-----------------|-----------|-----------------|
| 1 | 1 – 5000 | 33922 | 94.57 | 27699568 | 10.34 |
| 2 | 5001 – 10000 | 1043 | 2.90 | 8147966 | 3.04 |
| 3 | 10001 – 20000 | 456 | 1.27 | 6559477 | 2.45 |
| 4 | 20001 – 30000 | 131 | 0.37 | 3260480 | 1.22 |
| 5 | 30001 - 40000 | 60 | 0.17 | 2149227 | 0.80 |
| 6 | 40001 – 50000 | 44 | 0.12 | 2042095 | 0.76 |
| 7 | 50001 - 100000 | 94 | 0.26 | 6908156 | 2.58 |
| 8 | 100001 & Above | 122 | 0.34 | 211106621 | 78.81 |
| | TOTAL | 35872 | 100.00 | 267873590 | 100.00 |

H. DEMATERIALISATION OF SHARES

ISIN Number for Equity Shares of the Company in NSDL & CDSL: INE324C01038

Total No. of Shares dematerialized upto 31-12-2012: 259,819,617

With NSDL 173,152,752 With CDSL 86,666,865

- I. OUTSTANDING GDRS, FCCBS OR OTHER CONVERTIBLE AND NON-CONVERTIBLE INSTRUMENTS As of date, the Company has the following outstanding instruments:
 - 1. GDRs:

7,528,727 GDRs representing in aggregate 45,172,365 equity shares of ` 1/- each.

2. FCCBs:

(a) Zero Coupon FCCB due 2012 aggregating to USD 134.5 Million. FCCBs are convertible into equity shares at the option of the bond holders at a price of ` 163.13 and fixed rate of exchange is ` 42.00.

The outstanding but matured FCCBs if converted into equity shares will increase the equity capital by approx 34,628,823 equity shares and post conversion capital of the Company would reach approx 302,502,413 equity shares of ` 1 each.

- 3. Debentures:
 - (a) 12.00% Secured Redeemable Non-Convertible Debentures due 2015 of ` 300 Crores.

J. PLANT LOCATION

- 1. ECP Road, Village Karakhadi 391 450, Tal. Padra, Dist. Baroda, Gujarat.
- 2. Village Masar, Jambusar Road, Tal. Padra, Dist. Vadodara, Gujarat
- 3. Sandyanalla, Sholur Gram Panchayat, Ottacamund, Dist. The Nilgiries, Tamilnadu

K. ADDRESS FOR CORRESPONDENCE

Shareholders can correspond at the Registered Office of the Company at Mumbai and / or Registrar & Transfer Agent - Link Intime India Pvt. Ltd., Unit: Sterling Biotech Limited, C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (W), Mumbai - 400 078. Ph.: 022-2594 6970 Fax: 022-2594 6969, Email:rnt.helpdesk@linkintime.co.in.

Investor complaints may be addressed to: investorscomplain@stergel.com.

L. Complaints by Shareholders & their redressal

| Nature of Complaints | Received | Solved |
|---|----------|--------|
| Non-receipt of Share Certificate | 3 | 3 |
| Non-receipt of Dividend Warrants | 12 | 12 |
| Non-receipt of Demat Credit / Remat Certificate | 1 | 1 |
| Non-receipt of Annual Report | 7 | 7 |
| Non-receipt of Exchange Certificates | 4 | 4 |
| Others | 13 | 13 |

CERTIFICATE

To The Members Sterling Biotech Limited Mumbai

We have examined the compliance of conditions of Corporate Governance by Sterling Biotech Limited, for the year ended 31st December, 2012, as stipulated in Clause 49 of the Listing Agreement with the Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion, and to the best of our information, and according to explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that no investor grievances are pending for a period exceeding one month against the Company as per the records maintained by the Shareholders/Investors Grievance Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For H. S. Hathi & Co. Chartered Accountants Firm Reg. No.: 103596W

HEMANT S. HATHI

Partner

Membership No.: 37109

Place: Mumbai Date: 1st March, 2013

CERTIFICATION BY CHIEF EXECUTIVE OFFICER (CEO) PURSUANT TO CLAUSE 49 OF THE LISTING AGREEMENT

- I, Shri Nitin Sandesara, in my capacity as Chief Executive Officer (CEO) of the Company hereby certify that -
- a. I have reviewed the financial statements and the cash flow statement for the year ended 31 December, 2012 and that to the best of my knowledge and belief:
 - i) These statements do not contain any material untrue statement or omit any material fact or contain statement that might be misleading.
 - ii) These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b. There are, to the best of my knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violated the Company's code of conduct.
- c. I accept responsibility for establishing and maintaining internal controls for financial reporting and that I have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and I have disclosed to the Auditors and Audit Committee, deficiencies in the design or operations of such internal controls, if any, of which I am aware and the steps I have taken or propose to take to rectify these deficiencies.
- d. I have indicated to the Auditors and the Audit Committee:
 - i) Significant changes in internal control over financial reporting during the year;
 - ii) Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
 - iii) Instances of significant fraud of which I have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

For Sterling Biotech Limited

NITIN SANDESARA Chairman and Managing Director

Place: Mumbai Date: 1st March, 2013

DECLARATION BY THE MANAGING DIRECTOR UNDER CLAUSE 49 OF THE LISTING AGREEMENT REGARDING COMPLIANCE WITH CODE OF CONDUCT

In Accordance with Clause 49 I (D) of the Listing Agreement with the Stock Exchanges, I hereby confirm that, all the Directors and the Senior Management personnel of the Company have affirmed compliance with the Code of Conduct, as applicable to them, for the Financial Year ended on 31st December, 2012.

For Sterling Biotech Limited

NITIN SANDESARA Chairman and Managing Director

Place: Mumbai

Date: 1st March, 2013

FINANCIAL STATEMENTS

AUDITORS' REPORT

To the Members of STERLING BIOTECH LIMITED

- 1. We have audited the attached Balance Sheet of STERLING BIOTECH LIMITED as at 31st December 2012 and also the Profit & Loss Account and the Cash Flow Statement for the year ended on that date annexed thereto. These Financial Statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on this financial statement based on our audit.
- 2. We have conducted our audit in accordance with auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003, issued by the Central Government of India in terms of sub Section (4A) of section 227 of the Companies Act 1956, we enclose in the annexure a statement on the matters specified in paragraphs 4 and 5 of the said order.
- 4. Further to our comments in the annexure referred to in paragraph 3 above, we state that:
 - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our Audit;
 - b) In our opinion, Proper books of account, as required by law, have been kept by the company, so far as appears from our examination of those books;
 - c) The Balance Sheet, Profit & Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
 - d) In our opinion, the Balance Sheet, Profit & Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in Sub-Section (3C) of Section 211 of the Companies Act, 1956.
 - e) On the basis of the written representations received from the Directors as on 31st December, 2012, and taken on record by the Board of Directors, we report that none of the Directors of the company are disqualified as on 31st December, 2012 from being appointed as a Director in terms of Clause (g) of the sub-section (1) of section 274 of the Companies Act, 1956.
 - f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the other notes thereon give, the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - i) In the case of the Balance Sheet, of the state of affairs of the company as at 31st December, 2012;
 - ii) In the case of the Profit & Loss Account, of the loss of the company for the year ended on that date; and
 - iii) In the case of Cash Flow Statement, of the cash flows for the year ended on that date.

For H. S. HATHI & CO. Chartered Accountants Firm Regn No. 103596W

HEMANT S. HATHI Partner Membership No 037109 Place: Mumbai

Dated: 1st March, 2013

ANNEXURE REFERRED TO IN PARAGRAPH 3 OF OUR REPORT OF EVEN DATE TO THE MEMBERS OF STERLING BIOTECH LIMITED ON THE ACCOUNTS AS AT AND FOR THE PERIOD ENDED 31ST DECEMBER, 2012.

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - (b) Fixed assets have been physically verified by the management based on a phased program of verification of all the assets during the year, which in our opinion is reasonable having regard to the size of the company and the nature of its business. No material discrepancies were noticed on such verification.
 - (c) As per the information and explanations given to us, during the year, the company has not disposed off any substantial part of fixed assets that would affect the going concern.
- (ii) (a) As explained to us inventories have been physically verified by the management at reasonable intervals during the year.
 - (b) In our opinion and according to information and explanations given to us, the procedure of physical verification of inventories followed by the management is reasonable and adequate in relation to the size of the company and the nature of its business.
 - (c) On the basis of our examinations of records of inventories, we are of the opinion that the company is maintaining proper records of the inventory. As explained to us, no material discrepancies have been noticed on physical verification of inventories as compared to Books records.
- (iii) (a) The Company has granted unsecured loan to companies covered in the register maintained under section 301 of the companies Act, 1956. The Maximum amount involved during the year was `221.46 crore and the year end balance of loans granted to such parties was `83.68 crore.
 - (b) In our opinion, terms and conditions on which loans granted to companies listed in the register maintained under section 301 of the Companies Act, 1956 are not, *prima facie*, prejudicial to the interest of the company.
 - (c) There are no overdue amounts of Loans granted to companies listed in the register maintained under section 301 of the Companies Act, 1956.
 - (d) According to the information and explanations given to us, the company has not taken any unsecured loan from companies, firms and other parties covered in the Register maintained under section 301 of the Companies Act, 1956.
- (iv) According to information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and nature of its business for the purchase of inventory and fixed assets and sales of Goods and service. We have not observed any continuing failure to correct major weakness in internal controls.
- (v) (a) According to the information and explanations given to us, we are of the opinion that the particulars of contracts or arrangements that need to be entered in to the register maintained under section 301 of the Companies Act, 1956 have been so entered.
 - (b) In our opinion and according to the information and explanations given to us, there are no transactions of purchase of Goods and materials and sales of Goods, material & services made in pursuance of contracts or arrangements required to be entered in the register maintained under section 301 of the Companies Act, 1956, aggregating during the year to 5,00,000/- or more in respect of each party.
- (vi) The Company has not accepted any deposits from the public and hence directives issued by the Reserve Bank of India and provisions of section 58A and 58AA or any other relevant provisions of the companies Act, 1956 and rules framed there under are not applicable for the year under audit.
- (vii) In our opinion, the Company has an internal audit System commensurate with the size and nature of its business.
- (viii) We have broadly reviewed the books of accounts maintained by the company pursuant to the rules made by the Central Government for the maintenance of cost records under section 209(1)(d) of the companies Act, 1956 and are of the opinion that prima facie, the prescribed accounts and records have been made and maintained.

- (ix) (a) According to the records of the company, the company has been regular in depositing with appropriate authorities, Undisputed statutory dues including Provident Fund, Income tax, Sales Tax / VAT, Wealth tax, Service Tax, Custom duty, Cess and other statutory dues.
 - (b) According to the information and explanations given to us, no undisputed amounts payable in respect of such statutory dues were outstanding as at the 31st December 2012 for a period of more than six months from the date they became payable.
 - (c) According to the information and explanations given to us, there are no such statutory dues which have not been deposited on account of any dispute.
- (x) The Company has incurred cash losses during the year but not in the immediately preceding financial year. The company does not have any accumulated losses.
- (xi) According to the information and explanations given to us by the management, and on the basis of records examined by us, the company has defaulted in the repayment of the dues to financial institutions or banks or debenture holders. The amount outstanding and overdue for less than 60 days is ` 238.32 crores and for more than 60 days is ` 2,172.07 crores.
- (xii) According to the information and explanations given to us and based on the documents and records produced to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) In our opinion, the Company is not a chit fund, a nidhi or a mutual benefit fund society. Therefore, the provisions of clause 4(xiii) of the companies (Auditor's Report) Order, 2003 are not applicable to the company.
- (xiv) In our opinion, the company is maintaining proper record and making timely entries in respect of shares, securities, debentures and other investments. Further all the investments made by the company are held in its own name.
- (xv) In our opinion, the terms and conditions on which the company has given guarantees for loans taken by others from banks or financial institutions are not prejudicial to the interest of the company.
- (xvi) According to the information and explanations given to us by the management, the term loans were applied for the purpose for which the loans were obtained.
- (xvii) According to the information and explanations given to us and on an overall examination of the balance sheet of the company, we report that no funds raised on short term basis have been used for long term investments. No long term funds have been used to finance short term assets except permanent working capital.
- (xviii) According to the information and explanations given to us, during the year the Company has not made any preferential allotment of shares to the parties or companies covered in the register maintained under section 301 of the companies Act, 1956.
- (xix) During the period covered by our report, the company has not issued any debentures and hence clause 4(XIX) of the companies (Auditor's Report) Order, 2003 is not applicable to the company.
- (xx) During the period covered by our report, the company has not raised any money by way of public issue.
- (xxi) According to the information and explanations given to us no frauds on or by the company has been noticed or reported during the year.

For H. S. HATHI & CO. Chartered Accountants Firm Regn No. 103596W

HEMANT S. HATHI Partner Membership No 037109 Place: Mumbai

Dated: 1st March, 2013

| BALANCE SHEET AS AT 31st DECEMBER, 2012 | | (Amount in `) | |
|---|-------------------|---------------------------------------|---------------------------|
| PARTICULARS | NOTE | As at 31 st December, 2012 | As at 31st December, 2011 |
| Equity and Liabilities | | | |
| Shareholders' Funds | | | |
| Share capital | 3 | 267,873,590 | 267,873,590 |
| Reserves and surplus | 4 | 18,439,900,028 | 24,641,013,672 |
| | | 18,707,773,618 | 24,908,887,262 |
| Non-current Liabilities | | | |
| Long-term borrowings | 5 | 11,373,494,284 | 15,064,734,616 |
| Deferred tax liability (Net) | 6 | 1,468,401,369 | 3,148,201,369 |
| | | 12,841,895,653 | 18,212,935,986 |
| Current Liabilities | | | |
| Short-term borrowings | 7 | 14,717,896,791 | 12,260,269,875 |
| Trade payables | 8 | 264,989,370 | 438,788,890 |
| Other current liabilities | 9 | 24,225,908,922 | 15,444,040,112 |
| Short-term provisions | 10 | 78,318,430 | 79,764,758 |
| | | 39,287,113,513 | 28,222,863,634 |
| TOTAL | | 70,836,782,784 | 71,344,686,881 |
| ASSETS | | | |
| Non-current Assets | | | |
| Fixed Assets | | | |
| Tangible Assets | 11 | 36,331,308,939 | 29,420,986,569 |
| Capital work-in-progress | | 15,518,122,866 | 16,455,063,138 |
| Investments | 12 | 3,765,106,519 | 3,650,032,593 |
| | | 55,614,538,324 | 49,526,082,300 |
| Current Assets | | | |
| Inventories | 13 | 8,699,373,868 | 10,087,911,756 |
| Trade receivables | 14 | 3,470,959,962 | 7,230,116,749 |
| Cash and Bank balances | 15 | 178,330,754 | 219,872,188 |
| Short-term loans and advances | 16 | 2,873,579,876 | 4,268,516,620 |
| Other Current Assets | | - | 12,187,269 |
| | | 15,222,244,460 | 21,818,604,581 |
| TOTAL | | 70,836,782,784 | 71,344,686,881 |
| Significant Accounting Policies | 2 | | |
| The notes are an integral part of this fina | ancial statements | | |

As per our report of even date attached

For H.S.HATHI & CO. Chartered Accountants Firm Regn. No. 103596W

HEMANT S. HATHI

Partner

MEMBERSHIP NO. 37109

Place : Mumbai.

Dated: 1st March 2013

For and on behalf of the Board of Directors

Nitin J. Sandesara Chairman and Managing Director

> Chetan J. Sandesara Joint Managing Director

> > Rajbhushan O. Dixit

Director

STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31st DECEMBER, 2012 (Amount in `)

| PARTICULARS | NOTE | For the Year ended 31 st December 2012 | For the Year ended 31 st December 2011 |
|--|----------|---|---|
| Income | | | |
| Revenue from operations (net) | 18 | 8,347,741,871 | 16,619,539,356 |
| Other income | | 70,231,210 | 93,078,221 |
| Total Revenue (I) | | 8,417,973,081 | 16,712,617,577 |
| Expenses | | | |
| Cost of Material Consumed | 19 | 6,144,501,549 | 10,279,959,845 |
| Change in inventories of finished goods and work-in-progress | 20 | (335,081,753) | (1,483,668,774) |
| Employee benefits expense | 21 | 536,802,751 | 505,656,257 |
| Other expenses | 22 | 525,512,257 | 943,524,012 |
| Total (II) | | 6,871,734,804 | 10,245,471,340 |
| | | | |
| Earnings before interest, tax, depreciation, amortisation and before exceptional item (I - II) | | 1,546,238,277 | 6,467,146,237 |
| Depreciation | | 2,588,308,614 | 2,522,246,281 |
| Finance costs | | 4,123,282,071 | 2,704,308,412 |
| Profit/(Loss) before exceptional item and tax | | (5,165,352,409) | 1,240,591,544 |
| Less : Extraordinary Item | | (12,187,269) | (962,270,850) |
| Profit/(Loss) before tax | | (5,177,539,678) | 278,320,694 |
| Tax expense | | | |
| - Current tax | | _ | 57,002,200 |
| - Deferred tax | | (1,679,800,000) | 30,001,369 |
| Total Tax expense | | (1,679,800,000) | 87,003,569 |
| Profit/(Loss) after tax | | (3,497,739,678) | 191,317,125 |
| Prior Year Adjustment | | - | 8,168,520 |
| Profit/(Loss) for the year | | (3,497,739,678) | 199,485,645 |
| Earning per equity share [Face value of ` 1/- each] | 23 | (5, 111, 111, 110) | , |
| - Basic | | (13.06) | 0.71 |
| - Diluted | | (11.56) | 0.63 |
| Significant Accounting Policies | 2 | (2 2) | |
| The notes are an integral part of this financial sta | atements | | |

As per our report of even date attached For H.S.HATHI & CO. Chartered Accountants Firm Regn. No. 103596W

HEMANT S. HATHI Partner

MEMBERSHIP NO. 37109

Place : Mumbai.

Dated: 1st March 2013

For and on behalf of the Board of Directors

Nitin J. Sandesara Chairman and Managing Director

> Chetan J. Sandesara Joint Managing Director

> > Rajbhushan O. Dixit

Director

Note Note

1. Nature of Operations

Sterling Biotech Limited ("The Company") is engaged in the manufacturing of Pharma Grade Gelatine & Di-Calcium Phosphate and other Pharma products.

2. Summary of Significant Accounting Policies

2.1. Basis of preparation

These financial statements have been prepared in accordance with the generally accepted accounting principles in India under the historical cost convention on accrual basis. These financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended] and the other relevant provisions of the Companies Act, 1956.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule VI to the Companies Act, 1956. Based on the nature of products and the time between the acquisition of assets for processing and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current-non current classification of assets and liabilities.

2.2. Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the amount of revenues and expenses during the reporting period end. Difference between the actual results and estimates are recognised in the period in which results are known/materialised.

2.3. Tangible Assets

Tangible Assets are stated at acquisition cost, net of accumulated depreciation and accumulated impairment losses, if any. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use.

Subsequent expenditures related to an item of fixed asset are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance.

Items of fixed assets that have been retired from active use and are held for disposal are stated at the lower of their net book value and net realisable value and are shown separately in the financial statements. Any expected loss is recognised immediately in the Statement of Profit and Loss.

Loss arising from the retirement of, and gains or losses arising from disposal of fixed assets which are carried at cost are recognised in the Statement of Profit and Loss.

2.4. Depreciation / Amortisation

Depreciation is provided on pro-rata basis on the Straight Line Method (SLM) at the rates and in the manner prescribed under schedule XIV of the Companies Act, 1956 on all assets. Depreciation pertaining to revalued amounts is withdrawn from Revaluation Reserve Account and credited to the statement of Profit and Loss.

2.5. Borrowing costs

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are recognised in Statement of Profit and Loss in the period in which they are incurred.

Note

2.6. Impairment

Assessment is done at each Balance Sheet date as to whether there is any indication that an asset (tangible and intangible) may be impaired. For the purpose of assessing impairment, the smallest identifiable group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows from other assets or group of assets, is considered as a cash generating unit. If any such indication exits, an estimate of the recoverable amount of the asset/cash generating unit is made. Assets whose carrying value exceeds their recoverable amount are written down to the recoverable amount. Recoverable amount is higher of an asset's or cash generating unit's net-selling price and its value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Assessment is also done at each Balance Sheet date as to whether there is any indication that an impairment loss recognised for an asset in prior accounting periods may no longer exist or may have decreased.

2.7. Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average cost (WAC) method. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

2.8. Revenue Recognition

Sale of goods: Sales are recognised when the substantial risks and rewards of ownership in the goods are transferred to the buyer as per the terms of the contract and are recognised net of trade discounts, rebates, sales taxes and excise duties.

2.9. Other Income

Interest: Interest income is recognised on a time proportion basis taking into account the amount outstanding and the rate applicable.

Export Benefits: The Company accounts for export benefit entitlements under the Duty Entitlement Pass Book Scheme of Government of India, on accrual basis.

2.10. Foreign Currency Translations

Foreign currency transactions during the year are recorded at the exchange rate prevailing on the date of the transactions. Exchange difference on settlement of transactions of fixed assets is capitalized with acquisition cost of fixed assets. The balance exchange fluctuation is charged to revenue. Current Assets and Liabilities are translated at year-end exchange rates.

2.11. Retirement Benefits

Retirement benefits payable to employees is charged to revenue on accrual basis. Employer's contribution to Provident Fund is accounted for on accrual basis.

2.12. Employee Benefits

a. Short Term Employee benefits

All Short term employee benefit plans such as salaries, wages, bonus, special awards and medical benefits which fall due within 12 months of the period in which the employee renders the related services which entitles him to avail such benefits are recognised on an undisclosed basis and charged to the Statement of Profit & Loss.

b. Defined Contribution Plan

The company has a statutory scheme of Provident Fund with the Regional Provident Fund Commissioner and contribution of the company is charged to the Statement of Profit & Loss on accrual basis.

Note

c. Defined Benefit Plan

The Company's liability towards gratuity to its employees is covered by a group gratuity policy with LIC of India. The contribution paid / payable to LIC of India is debited to the statement of Profit & Loss on accrual basis. Liability towards gratuity is provided on the basis of an actuarial valuation using the Projected Unit Credit method and debited to the Statement of Profit & Loss on accrual basis. Thus charge to the Statement of Profit & Loss includes premium paid to LIC, current service cost, interest cost, expected return on plan assets and gain/loss in actuarial valuation during the year, net of fund value of plan asset as on the balance sheet date. Liability towards leave salary is provided on actuarial basis.

2.13. Current and deferred tax

Tax expense for the period, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the period. Current tax is measured at the amount expected to be paid to the tax authorities in accordance with the taxation laws prevailing in the respective jurisdictions.

Deferred tax for timing differences between the book profits and tax profits is accounted for using the tax rates and laws that have been enacted or substantively enacted as of the Balance Sheet date. Deferred tax assets arising from the timing differences are recognised to the extent there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets are recognised for tax loss and depreciation carried forward to the extent that the realisation of the related tax benefit through the future taxable profits is virtually certain and is supported by convincing evidence that sufficient future taxable profits can be realised.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle the asset and the liability on a net basis. Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

2.14. Research and Development expenditure

Revenue expenditure is charged to the statement of Profit and Loss in the period in which it is incurred. Capital expenditure is debited to Fixed Assets and depreciated at applicable rates.

2.15. Provisions and Contingent Liabilities

Provisions: Provisions are recognised when there is a present obligation as a result if a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. Provisions are measured at the best estimate of the expenditure require to settle present obligation at the Balance Sheet date and are not discounted to its present value.

Contingent Liabilities: Contingent Liabilities are disclosed when there is possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

2.16. Cash and Cash Equivalents

In the cash flow statement cash and cash equivalent include cash in hand, demand deposits with banks and other short term highly liquid investments.

2.17. Earning Per Share

The basic earnings per share is computed by dividing the net profit attributable to equity shareholders for the period by the weighted average number of equity shares outstanding during the period. The number of shares used in computing diluted earnings per share comprises the weighted average shares considered for deriving basic earnings per share and also the weighted average number of equity shares which would have been issued on the conversion of all dilutive potential equity shares. Dilutive potential equity shares are deemed converted as of the beginning of the period unless they have been issued at a later date.

| Note | | | | | | |
|-------|---|------------------------------|-----------------|------------------------------|-------------|--|
| 2.18. | Measurement of EBITDA The Company has elected to present earnings before interest, tax, depreciation and amortisation (EBITDA) as a separate line item on the face of the statement of profit and loss. The Company measures EBITDA on the basis of profit/(loss) from continuing operations before depreciation and amortisation expense, finance cost and tax expense. | | | | | |
| 3. | Share Capital Share Capital | | | | | |
| | | As 31 st Decer | | As 31 st Decen | | |
| | | No. of Shares | Amount | No. of Shares | Amount | |
| | Author <mark>ised</mark> | | | | | |
| | Equity Shares of `1/- each | 500,000,000 | 500,000,000 | 500,000,000 | 500,000,000 | |
| | Issued and Subscribed Equity shares of ` 1/- each | 271,597,590 | 271,597,590 | 271,597,590 | 271,597,590 | |
| | Paid up | | | | | |
| | Equity shares of ` 1/- each fully paid | 267,873,590 | 267,873,590 | 267,873,590 | 267,873,590 | |
| | Total 267,873,590 267,873,590 | | | | | |
| a. | Reconciliation of number of shares | | | | | |
| | | As 31 st Decer | | As 31 st Decen | | |
| | | No. of Shares | Amount | No. of Shares | Amount | |
| | Balance as at the beginning of the year | 267,873,590 | 267,873,590 | 267,873,590 | 267,873,590 | |
| | Add : Shares issued during the year | - | - | - | | |
| | Balance as at the end of the year | 267,873,590 | 267,873,590 | 267,873,590 | 267,873,590 | |
|). | Rights, preferences and restrictions attached to equity shares | | | | | |
| | The Company has only one class of equity shares having a par value of ` 1/- per share. Each shareholders equity share is entitled for one vote per share held. In the event of liquidation, the equity shareholders eligible to receive the remaining assets of the Company after distribution of all preferential amounts proportion to their shareholding. | | | nareholders ai | | |
| | Details of shares held by shareholders holding | more than 5% | of the aggrega | te shares in the | Company | |
| | Name of Shareholder | As 31 st Decer | at nber 2012 | As 31 st Decen | | |
| | | Numbers | % holding | Numbers | % holding | |
| | Equity shares of ` 1/- each fully paid | | | | | |
| | . 3 | | | | | |

beneficial ownerships of shares.

| | | | (Allibuilt iii) |
|------|---|--------------------------|--------------------------------------|
| Note | | As at 31st December 2012 | As at 31 st December 2011 |
| 4. | Reserves and Surplus | | |
| | General Reserve | | |
| | Balance as at the beginning of the year | 11,786,771,161 | 11,656,928,373 |
| | Add/(Less): Transferred from/(to) Profit & Loss Account | (3,497,739,678) | 92,342,788 |
| | Add/(Less): Transferred from/(to) Debenture Redemption Reserve | (107,142,857) | 37,500,000 |
| | Balance as at the end of the year | 8,181,888,626 | 11,786,771,161 |
| | | | |
| | Debenture Redemption Reserve | | |
| | Balance as at the beginning of the year | 391,071,428 | 321,428,571 |
| | Add/(Less): Transferred from/(to) Profit & Loss Account | - | 107,142,857 |
| | Add/(Less): Transferred from/(to) General Reserve | 107,142,857 | (37,500,000) |
| | Balan <mark>ce as at the end of the y</mark> ear | 498,214,285 | 391,071,428 |
| | | | |
| | Share Premium Account | | |
| | Balance as at the beginning of the year | 12,463,171,083 | 12,463,171,083 |
| | Less: Provision for Premium on redemption of FCCB | (2,703,373,966) | - |
| | Balance as at the end of the year | 9,759,797,117 | 12,463,171,083 |
| | Total | 18,439,900,028 | 24,641,013,672 |
| 5. | Long-term borrowings (Secured by way of first charge on Fixed Assets of the company, on pari passu basis) | | |
| | Term Loans from Banks | 305,000,000 | 1,696,666,366 |
| | Redeemable Non-Convertible Debentures | 1,050,000,000 | 1,650,000,000 |
| | External Commercial Borrowings | | |
| | a) ECB 2009 aggregating USD 70,875,000 (31 December 2011: USD 84,375,000) | 3,882,341,138 | 4,494,656,250 |
| | b) ECB 2010 aggregating USD 112,020,000 (31 December 2011: USD 135,600,000) | 6,136,153,146 | 7,223,412,000 |
| | Total | 11,373,494,284 | 15,064,734,616 |

- 1. Interest rates on Rupee term loans from banks vary in the range of 11.5% p.a. to 16.35% p.a. (linked with BPLR). The said loans are repayable in quarterly installments with a maximum tenure of 6 years. Part of the said loans are also secured by way of second charge on the current assets of the Company, both present and future, on pari passu basis and/or the personal guarantees of the Promoter Directors of the Company.
- 2. Interest rate on Redeemable Non-Convertible Debentures is 12%. The said debentures are redeemable in 20 quarterly installments starting from November 05, 2010 and last installment due on August 05, 2015.
- 3. Interest rates on External Commercial Borrowings vary in the range of 4.50% p.a. to 6.50% p.a. (linked with LIBOR). The said ECBs are repayable in half yearly installments starting from May 20, 2012 with a maximum tenure of 6 years.
- 4. The company has defaulted in repayment of certain debt obligations towards installments and interest. Certain Banks and Financial Institutions have initiated legal action against the Company and/or its directors for recovery of these debt. However, the Company is in continuous dialogue with the lenders for bilateral restructuring of its debt. Certain banks have already restructured its debt.

| | | | (anomic m |
|------|--|--------------------------------------|--------------------------------------|
| Note | | As at 31 st December 2012 | As at 31 st December 2011 |
| 6. | Deferred tax liability (Net) | | |
| | Deferred tax liability | 1,468,401,369 | 3,148,201,369 |
| | Total | 1,468,401,369 | 3,148,201,369 |
| 7. | Short-term borrowings | | |
| | Working Capital Borrowings from Banks | 10,235,481,185 | 9,290,604,056 |
| | (Secured by way of first charge on Current Assets of the company, on pari passu basis) | | |
| | Interest accrued and due on working capital borrowings | 859,665,423 | 397,422,180 |
| | Short Term Loans from Banks | 3,622,750,183 | 2,572,243,639 |
| | Total | 14,717,896,791 | 12,260,269,875 |
| | | | |

- 1. Interest rates on Working capital Borrowings from Banks vary in the range of 13.25% p.a. to 16.50% p.a. (linked with BPLR). The said loans are repayable on demand and also secured by way of a second charge on the fixed assets of the Company, on pari passu basis. Part of the said loans are additionally secured by way of a personal guarantees of the two Directors of the Company.
- 2. Interest rate on the Short Term Loans from Banks repayable during 2011 and 2012 vary in the range of 13.25% to 15%.

| 8. | Trade payables | | |
|----|----------------|-------------|-------------|
| | Trade payables | 264,989,370 | 438,788,890 |
| | Total | 264,989,370 | 438,788,890 |

(Amount in `)

| | | (AIIIOUIII III) |
|---|--------------------------------------|--------------------------------------|
| е | As at 31 st December 2012 | As at 31 st December 2011 |
| Other current liabilities | | |
| Current maturities of long term borrowings (note 5) [Including interest accrued and due] | | |
| | | |
| Term Loans from Banks | 7,758,231,716 | 5,666,422,273 |
| Redeemable Non-Convertible Debentures | 2,518,071,685 | 1,463,525,521 |
| External Commercial Borrowings | | |
| a) ECB 2009 aggregating USD 23,336,260 (31 December 2011: USD 5,625,000) | 1,278,297,315 | 299,643,750 |
| b) ECB 2010 aggregating USD 39,805,539 (31 December 2011: USD 11,800,000) | 2,180,439,951 | 628,586,000 |
| | | |
| Foreign Currency Convertible Bonds | | |
| Zero Coupon Convertible Bonds due 2012 | 10,070,920,816 | 7,164,815,000 |
| (Aggregating to USD 183,852,085 (31 December 2011: USD 134,500,000) | | |
| [Including provision for premium on redemption aggregating to USD 49,352,085 (31 December 2011: Nil)] | 1 | |
| | 23,805,961,482 | 15,222,992,544 |
| Other current liabilities | 419,947,440 | 221,047,568 |
| Total | 24,225,908,922 | 15,444,040,112 |

The Company had issued Zero Percentage Foreign Currency Convertible Bonds due 2012 aggregating to US\$250 million. The Bonds carry a 0% coupon with a yield to maturity of 6.35% per annum and were redeemable in May 2012 i.e. after 5 years and 1 day from closing date. The Bonds were convertible into equity shares/GDRs of the Company at any time after 18 June 2007 at a conversion price of `163.13 per share.

During the years 2008 and 2009, the FCCBs of US\$ 11.6 million and US\$ 20.90 million respectively were converted into equity share of the company. The company has also bought back FCCBs of US\$ 83.00 million in 2009 pursuant to the RBI Guidelines. As at 31st December 2012, the Company's outstanding FCCBs has a nominal value of US\$ 134.50 Million and maturity value of USD 183.85 Million including redemption premium. The remaining Bonds as on the date of maturity i.e. May 2012 have neither been redeemed nor converted into the shares/GDR's of the Company. Pursuant to the default in redemption on maturity, certain Bond holders through their Trustee have also initiated legal action against the Company. However, the Company has appointed an International Consultant who in turn is in the process of restructuring the remaining bonds subject to statutory and regulatory approvals.

| | y y | 3, 11, 7, 11, 11, 11 | |
|-----|-----------------------|----------------------|------------|
| 10. | Short term provisions | | |
| | Other Provision | 78,318,430 | 79,764,758 |
| | Total | 78,318,430 | 79,764,758 |
| | | | |

| 11. TANGIBLE ASSETS | | | | | | | | (Amount in) |
|----------------------------------|----------------|---|----------------|---------------|---------------------------|----------------|--|----------------|
| Particulars | | GROSS BLOCK | | | DEPRECIATION | | NET BLOCK | LOCK |
| | 01.01.2012 | Additions | 31.12.2012 | 01.01.2012 | 01.01.2012 For the year | 31.12.2012 | 31.12.2012 | 31.12.2011 |
| Land & Development | 341,490,057 | I | 341,490,057 | | | | 341,490,057 | 341,490,057 |
| Leasehold Land | 648,448,287 | _ | 648,448,287 | - | 560,941 | 560,941 | 647,887,346 | 648,448,287 |
| Building | 2,320,170,075 | 2,320,170,075 2,021,671,376 4,341,841,451 | 4,341,841,451 | 506,092,019 | 83,256,107 | 589,348,126 | 589,348,126 3,752,493,325 1,814,078,056 | 1,814,078,056 |
| Plant & Machinery | 35,413,462,488 | 7,366,803,031 | 42,780,265,519 | 9,127,650,293 | 2,466,019,331 | 11,593,669,624 | 35,413,462,488 7,366,803,031 42,780,265,519 9,127,650,293 2,466,019,331 11,593,669,624 31,186,595,895 26,285,812,195 | 26,285,812,195 |
| Office Equipments & Furniture | 345,242,712 | 187,814 | 345,430,526 | 107,960,349 | 21,143,498 | 129,103,847 | 216,326,679 | 237,282,363 |
| Vehicles | 151,853,332 | 109,968,763 | 261,822,095 | 57,977,721 | 17,328,737 | 75,306,458 | 186,515,637 | 93,875,611 |
| TOTAL | 39,220,666,951 | 9,498,630,984 | 48,719,297,935 | 9,799,680,382 | 2,588,308,614 | 12,387,988,996 | 39,220,666,951 9,498,630,984 48,719,297,935 9,799,680,382 2,588,308,614 12,387,988,996 36,331,308,939 29,420,986,569 | 29,420,986,569 |
| Previous Year | 35,726,277,669 | 3,494,389,282 | 39,220,666,951 | 7,277,434,101 | 2,522,246,281 | 9,799,680,382 | 35,726,277,669 3,494,389,282 39 <mark>,220,666,951 7,277,434,</mark> 101 2,522,246,281 9,799, <mark>680,382 29,420,986,569</mark> 28,448,843,568 | 28,448,843,568 |
| | | | | | | | | |

Note: Additions to Plant & Machinery includes Borrowing cost and exchange variation on foreign currency loans for expansion projects.

| | | | (Amount in ` |
|----------|---|--------------------------|--------------------------|
| Note | | As at 31st December 2012 | As at 31st December 2011 |
| 12. | Investments | 01 0000111001 2012 | or Bodombor 2011 |
| 12. | (At cost/carrying amount unless otherwise stated) | | |
| | In Units of Mutual Funds | 14,976,458 | 14,902,532 |
| | [Market Value ` 4,986,329 (31 December 2011: ` 6,327,717)] | | |
| | In Shares (Quoted) | 30,435,921 | 30,435,921 |
| | [Market Value > 5,932,294 (31 December 2011: > 5,892,735)] | | |
| | In Shares (Un-quoted at cost) | 3,719,694,140 | 3,604,694,140 |
| | Total | 3,765,106,519 | 3,650,032,593 |
| 13. | Inventories | | |
| | Raw Materials | 1,590,794,421 | 3,306,942,669 |
| | Stock in Process | 6,370,616,253 | 5,475,129,387 |
| | Stores & Spares parts | 154,945,720 | 162,417,112 |
| | Finished Goods | 583,017,474 | 1,143,422,588 |
| | Total | 8,699,373,868 | 10,087,911,756 |
| 14. | Trade Receivables | | |
| | (Unsecured, Considered Good) | | |
| | Outstanding for a period exceeding six months from | 555,235,641 | 29,164,873 |
| | the date they are due for payment | | |
| | Other receivables | 2,915,724,321 | 7,200,951,876 |
| | Total | 3,470,959,962 | 7,230,116,749 |
| 15. | Cash and Bank Balances | | |
| | Cash and cash equivalents | | |
| | Cash on hand | 2,108,406 | 2,163,427 |
| | Balances with banks | | |
| | In Current Account | 49,947,660 | 53,713,306 |
| | In Fixed Deposits | 126,274,688 | 163,995,455 |
| | Total | 178,330,754 | 219,872,188 |
| 16. | Short-term loans and advances (Unsecured, Considered Good) | | |
| | Deposits | 45,611,888 | 42,952,372 |
| | Balance with Excise & Other Government Authorities | 100,392,884 | 122,308,665 |
| | Advance recoverable in cash or kind or for value to be received | 2,727,575,104 | 4,103,255,584 |
| | Total | 2,873,579,876 | 4,268,516,620 |
| <u> </u> | Contingent Liabilities (Not provided for) | 2,013,317,010 | (` in Lacs |
| 17. | Estimated amount of contracts remaining to be executed | 885.81 | 2,786.52 |
| | on capital account | 000.01 | 2,700.32 |
| | Letters of credit issued by the Banks | Nil | 4,986.00 |

| | | | (Amount in |
|------|---|---|---------------------------------------|
| Note | | For the year ended 31 st December 2012 | For the year ended 31st December 2011 |
| 18. | Revenue | | |
| | Sale of Finished goods | 8,347,741,871 | 16,619,539,356 |
| | Revenue from operations (net) | 8,347,741,871 | 16,619,539,356 |
| 19. | Cost of material consumed | | |
| | Opening Stock | 3,469,359,781 | 1,720,221,049 |
| | Add: Purchases | 4,420,881,909 | 12,029,098,577 |
| | | 7,890,241,690 | 13,749,319,626 |
| | Less: Closing Stock | 1,745,740,141 | 3,469,359,781 |
| | Total | 6,144,501,549 | 10,279,959,845 |
| 20. | Changes in inventory of finished goods and work-in-progress | | |
| | Inventory at the end of the year | | |
| | Finished goods | 583,017,474 | 1,143,422,588 |
| | Work-in-progress | 6,370,616,253 | 5,475,129,387 |
| | | 6,953,633,727 | 6,618,551,975 |
| | Inventory at the beginning of the year | | |
| | Finished goods | 1,143,422,588 | 1,888,349,076 |
| | Work-in-progress | 5,475,129,387 | 3,246,534,125 |
| | | 6,618,551,975 | 5,134,883,201 |
| | (Increase)/decrease in inventory | (335,081,753) | (1,483,668,774) |
| 21. | Employee benefits expense | | |
| | Salaries, Wages & Bonus | 498,669,051 | 462,314,416 |
| | Contribution to Provident Fund & Other funds | 17,524,532 | 15,580,587 |
| | Staff Wellfare expenses | 20,609,168 | 27,761,254 |
| | Total | 536,802,751 | 505,656,257 |
| | Managerial Remuneration (included above) | | |
| | Salary (including Bonus) | 4,800,000 | 11,991,000 |
| | Total | 4,800,000 | 11,991,000 |

| | | | (Amount in `) |
|------|---|---------------------------------------|---------------------------------------|
| Note | | For the year ended 31st December 2012 | For the year ended 31st December 2011 |
| 22. | Other expenses | | |
| | Repair & Maintenance: Buildings | 10,110,643 | 22,192,752 |
| | Repair & Maintenance: Plant & Machinery | 45,502,700 | 88,519,879 |
| | Traveling & Conveyance | 46,908,946 | 90,506,074 |
| | Telephone & Telex | 16,116,390 | 31,557,297 |
| | Printing & Stationery | 8,583,094 | 16,846,752 |
| | Postage, Telegram & Courier | 10,976,136 | 22,256,477 |
| | Office Expenses | 113,204,237 | 145,797,070 |
| | Selling & Distribution Expenses | 274,110,111 | 525,847,711 |
| | Total | 525,512,257 | 943,524,012 |
| | Auditors Remuneration (Included in Office expenses) | | |
| | Audit Fees | 400,000 | 400,000 |
| | Tax Audit Fees | 150,000 | 150,000 |
| | Taxation and other matters | 200,000 | 200,000 |
| | Service Tax | 92,700 | 77,000 |
| | Total | 842,700 | 827,000 |
| 23. | Earnings per share (EPS) | | |
| | a. Net Profit/(loss) for the year as per Statement of Profit and loss | (3,497,739,678) | 191,317,125 |
| | b. Nominal value of each Equity share (`) | 1.00 | 1.00 |
| | c. Weighted average No. of Equity Shares for Basic EPS | 267,873,590 | 267,873,590 |
| | d. Basic Earnings per Share (`) (a/c) | (13.06) | 0.71 |
| | e. Weighted average No. of Equity Shares for Diluted EPS | 302,503,000 | 302,503,000 |
| | f. Diluted Earnings per Share (`) (a/e) | (11.56) | 0.63 |
| 24. | Foreign Currency Earnings and Expenditure | | (`in Lacs) |
| | a. FOB value of Exports | 22,296.78 | 51,407.73 |
| | b. CIF Value of Imports | 43.53 | 820.84 |
| | c. Other Expenditure | 1,032.17 | 948.87 |
| | | | |

25. SEGMENTAL REPORTING

The company's operations fall under single segment; hence Segment Reporting as defined under AS-17 is not applicable to the Company.

26. Related Party Disclosures

A) Names of related Parties and their relationship

10. British Oil & Gas Exploration Ltd.

- i) Details of Key Management Personnel
 Mr. Nitin J. Sandesara Chairman and Managing Director
 Mr. Chetan J. Sandesara Joint Managing Director
- is exercised by Key Management
 Personnel
 Sterling SEZ and Infrastructure Limited
 Sterling Oil Resources Limited
 Sterling Port Limited
 Atlantic Bluewater Services Pvt. Ltd.
 British Oil & Gas Exploration Ltd.
 Sterling Fincom Private Limited, Mauritius (Subsidiary)
 Sterling Commercial FZE, U.A.E.
 (subsidiary of Sterling Fincom Private Limited, Mauritius)

5.46

5.46

| B. | The | e aggregate amount of transaction with | the related parties is | as below | (`In Lacs) |
|----|-----|---|------------------------|--------------------------------|--------------------------------|
| | | Particulars | Nature of | For the Year ended | For the Year ended |
| | | | Transaction | 31 st December 2012 | 31 st December 2011 |
| | 1. | Mr. Nitin J. Sandesara | Remuneration | 24.00 | 69.50 |
| | 2. | Mr. Chetan J. Sandesara | Remuneration | 24.00 | 50.41 |
| | 3. | Sterling SEZ and Infrastructure Limited | Loans & Advances | 3,112.00 | 7,612.00 |
| | | | Maximum amount | 7,612.00 | 12,813.00 |
| | | | outstanding | | |
| | 4. | Sterling Oil Resources Limited | Loans & Advances | Nil | 9,278.00 |
| | | | Maximum amount | 9,278.00 | 18,153.00 |
| | | | outstanding | | |
| | 5. | Sterling Port Limited | Loans & Advances | 5,256.00 | 5,256.00 |
| | | | Maximum amount | 5,256.00 | 8,665.00 |
| | | | outstanding | | |
| | 6. | Sterling SEZ and Infrastructure Limited | Investment | 18,500.00 | 18,500.00 |
| | 7. | Sterling Oil Resources Limited | Investment | 500.00 | 500.00 |
| | 8. | Sterling Port Limited | Investment | 17,036.00 | 17,036.00 |
| | 9. | Atlantic Bluewater Services Pvt. Ltd. | Investment | 4.97 | 4.97 |

Investment

27. Dues to micro and small enterprises

Based on the information received by the Company from vendors regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 (The Act) there are no amounts due to such vendors during the year and as at the year end. Therefore, disclosure required under the Act have not been given.

28. Previous year figures

The financial statements for the year ended 31st December 2011 had been prepared as per the then applicable, pre-revised Schedule VI to the Companies Act, 1956. Consequent to the notification of Revised Schedule VI under the Companies Act, 1956, the financial statements for the year ended 31st December 2012 are prepared as per the Revised Schedule VI. Accordingly, the previous year figures have also been reclassified to conform to this year's classification. The adoption of Revised Schedule VI for previous year figures does not impact recognition and measurement principles followed for preparation of financial statements.

As per our report of even date attached For H.S.HATHI & CO. Chartered Accountants
Firm Regn. No. 103596W

Place: Mumbai.

Dated : 1st March 2013

For and on behalf of the Board of Directors

Nitin J. Sandesara Chairman and Managing Director

> Chetan J. Sandesara Joint Managing Director

> > Rajbhushan O. Dixit Director

| | CASH FLOW STATEMENTS FOR THE YEAR ENDI | ED 31 st DECEMBER, 2 | 2012 (Amount in `) |
|----|--|---------------------------------|--------------------------------|
| | PARTICULARS | For the year ended | For the year ended |
| | | 31 st December 2012 | 31 st December 2011 |
| A) | Cash flow from operating activities: | | |
| | Net Profit before taxation and exceptional items | (5,165,352,409) | 1,240,591,544 |
| | Adjustments for | | |
| | - Depreciation/amortisation | 2,600,495,883 | 2,570,995,353 |
| | - Interest expenses | 4,123,282,071 | 2,704,308,412 |
| | Operating profit before working capital changes | 1,558,425,546 | 6,515,895,309 |
| | Movement in working capital : | | |
| | Trade Receivables | 3,759,156,787 | (466,014,589) |
| | Other Receivables | 1,394,936,744 | 2,226,847,938 |
| | Inventories | 1,388,537,887 | (3,232,807,506) |
| | Trade Payable (Current Liabilities) | 25,100,352 | 9,414,698 |
| | Direct Tax | (1,446,328) | (393,831,480) |
| | Cash flow Before Extra Ordinary Items | 8,124,710,988 | 4,659,504,370 |
| | Extra-Ordinary Expenses | (12,187,269) | (962,270,850) |
| | Net cash flow (used in)/from operating activities (A) | 8,112,523,719 | 3,697,233,520 |
| | | | |
| B) | Cash flows from investing activities | | |
| | Purchase of fixed assets | (8,001,125,842) | (7,321,694,272) |
| | Purchase of investments | (115,073,926) | (10,741,185) |
| | Net cash flow used in investing activities (B) | (8,116,199,768) | (7,332,435,457) |
| | | | |
| C) | Cash flows from financing activities | | |
| | Proceeds/(Repayment) of long term borrowings | 2,678,296,314 | 3,270,312,964 |
| | Proceeds/(Repayment) of short term borrowings | 1,407,120,372 | 1,839,285,023 |
| | Interest paid | (4,123,282,071) | (2,704,308,412) |
| | Dividend & Dividend Tax | _ | (133,936,795) |
| | Net cash (used in)/from financing activities (C) | (37,865,385) | 2,271,352,780 |
| | Net increase/(decrease) in cash & cash equivalents (A+B+C) | (41,541,434) | (1,363,849,157) |
| | Cash and cash equivalents at the beginning of the year | 219,872,188 | 1,583,721,345 |
| | Cash and cash equivalents at the end of the year | 178,330,754 | 219,872,188 |
| | | (41,541,434) | (1,363,849,157) |

Notes:

- 1. The Cash flow has been prepared under the Indirect Method as set out in Accounting Standard-3 on Cash Flow statement.
- 2. Figures in bracket represent Cash Outflow.

As per our report of even date attached For H.S.HATHI & CO.

Firm Regn. No. 103596W

Chartered Accountants

For and on behalf of the Board of Directors

Nitin J. Sandesara Chairman and Managing Director

HEMANT S. HATHI

Partner

MEMBERSHIP NO. 37109

Place: Mumbai. Dated: 1st March 2013

Chetan J. Sandesara Joint Managing Director

Rajbhushan O. Dixit

Director